

# VMware vSphere Pricing

VMware vSphere is the most complete and robust virtualization platform on the market today for building cloud infrastructures. The pricing, packaging and licensing schema for VMware vSphere 5.1 is designed to simplify the experience of buying, deploying and managing VMware products.

## Compare VMware vSphere Pricing

The pricing and licensing model for vSphere is broken into two categories known as vSphere kits and vSphere editions. vSphere kits are all-in-one offerings that delivery all the necessary licenses and features/functionality required to getting virtualization running in an environment. Kits have defined limits depending on the type of kit purchased. vSphere editions are a la carte offerings generally designed for larger IT environments with a broader set of requirements. These offerings have broader entitlements as well. Please see each section below for specific details.

Learn more about [vSphere kits](http://www.vmware.com/products/datacenter-virtualization/vsphere/compare-kits.html) and [vSphere editions](http://www.vmware.com/products/datacenter-virtualization/vsphere/compare-editions.html).

Prices listed for licenses only, [Production](http://www.vmware.com/support/services/production.html) and [BASIC](http://www.vmware.com/support/services/basic.html) Subscription and Support (SnS), and [Incident](http://www.vmware.com/support/services/incident.html) Support (for vSphere Essentials Kit) are sold separately. All vSphere offerings below can also be upgraded to a higher vSphere kit or edition at any time.

Continue to buy [VMware vSphere 5](http://www.vmware.com/a/buylink92) until vSphere 5.1 become available for sale in Q3 2012.

### VMware vSphere Editions

A la carte licensing that is priced on a per CPU basis. All editions must be used in conjunction with an existing or separately purchased vCenter Server edition. Editions have specific CPU and virtual memory entitlements. If higher requirements are needed beyond these entitlements, additional licenses must be purchased. SnS is required for at least one year.

\*\*Pricing information is only suggested retail pricing for the United States. Actual pricing may vary and is subject to change at any time. Please consult an authorized VMware partner or reseller for additional information.

PRODUCT TITLE	WHAT'S INCLUDED	LICENSE PRICE (US ONLY**)	1 YEAR SUPPORT & SUBSCRIPTION
<b>VMware vSphere Standard</b> Server consolidation and no planned downtime	VMware vSphere 5 Standard for 1 processor	USD 1,940.25	USD 532.35 / Basic USD 629.85 / Production
<b>VMware vSphere Standard with Operations Management</b> Proactive operations management and protection	VMware vSphere 5 Standard with Operations Management for 1 processor	USD 3,890.25	USD 817.05 / Basic USD 973.05 / Production
<b>VMware vSphere Enterprise</b> Powerful & efficient resource management	VMware vSphere 5 Enterprise for 1 processor	USD 5,606.25	USD 1,177.80 / Basic USD 1,402.05 / Production
<b>VMware vSphere Enterprise Plus</b> Policy-based datacenter automation	VMware vSphere 5 Enterprise Plus for 1 processor	USD 6,815.25	USD 1,431.30 / Basic USD 1,704.30 / Production

### VMware vSphere Acceleration Kits

Larger all-in-one solutions that combine 6 CPU licenses of a specific vSphere edition, one instance of VMware vCenter Server Standard edition for centralized management, and one instance of VMware vSphere Storage Appliance for shared storage capabilities. All kits have a limit of one purchase per customer site and SnS is required for at least one year.

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PRODUCT TITLE	WHAT'S INCLUDED	LICENSE PRICE (US ONLY**)	1 YEAR SUPPORT & SUBSCRIPTION
<b>VMware vSphere Standard Acceleration Kit</b> Scalable server consolidation and no planned downtime	VMware vSphere 5 Standard Acceleration Kit for 6 processors, VMware vSphere Storage Appliance	USD 13,640.25	USD 6,670.95 / Basic USD 7,918.95 / Production
<b>VMware vSphere Standard with Operations Management Acceleration Kit</b> Proactive operations management and protection	VMware vSphere 5 Standard with Operations Management Acceleration Kit for 6 processors, VMware vSphere Storage Appliance	USD 19,500.00	USD 8,379.15 / Basic USD 9,978.15 / Production
<b>VMware vSphere Enterprise Acceleration Kit</b> Powerful & efficient resource management	VMware vSphere 5 Enterprise Acceleration Kit for 6 processors, VMware vSphere Storage Appliance	USD 34,115.25	USD 9,108.45 / Basic USD 10,843.95 / Production

<b>VMware vSphere Enterprise Plus Acceleration Kit</b> Policy-based datacenter automation	VMware vSphere 5 Enterprise Plus Acceleration Kit for 6 processors, VMware vSphere Storage Appliance	<b>USD 42,890.25</b>	<b>USD 10,633.35 / Basic</b> <b>USD 12,657.45 / Production</b>
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## VMware vSphere Essentials Kits

All-in-one solutions that combine virtualization for up to three physical servers (up to two processors each) along with the centralized management capabilities of vCenter Server for Essentials. See description below for specific SnS rules per kit. **Promotion: Every purchase of an Essentials Kit includes Go Pro (30 VM coverage) for cloud-based patch management.**

\*NOTE – The vSphere Essentials kit is the only offering that contains the option of per incident support and requirement of subscription for one year. All other kits and editions listed below have support and subscription requirements (SnS) for one year.

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PRODUCT TITLE	WHAT'S INCLUDED	LICENSE PRICE (US ONLY**)	1 YEAR SUPPORT & SUBSCRIPTION
<b>VMware vSphere Essentials Kit</b> Server consolidation with enterprise-class virtualization on the smallest budget	VMware vSphere 5 Essentials Kit for 3 hosts (Max 2 processors per host), Go Pro	<b>USD 965.25</b>	<b>USD 126.75 / Basic</b> <b>USD 583.05 / Production</b>
<b>VMware vSphere Essentials Plus Kit</b> Server consolidation and business continuity for small environments	VMware vSphere 5.1 Essentials Plus Kit for 3 hosts (Max 2 processors per host), VMware vSphere Storage Appliance, Go Pro	<b>USD 6,742.50</b>	<b>USD 1,416.00 / Basic</b> <b>USD 1,686.00 / Production</b>

## VMware vSphere Storage Appliance

VSA is revolutionary software that turns servers into shared storage. This means high availability, vMotion and automation all without shared storage hardware. vSphere Storage Appliance is compatible with vSphere 5 only, and requires one instance of vCenter Server. SnS is required for at least one year.

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PRODUCT TITLE	WHAT'S INCLUDED	LICENSE PRICE (US ONLY**)	1 YEAR SUPPORT & SUBSCRIPTION
<b>VMware vSphere Storage Appliance</b> Software that delivers shared storage capabilities for small environments without shared storage HW	vSphere Storage Appliance	<b>USD 6,815.25</b>	<b>USD 1,431.30 / Basic</b> <b>USD 1,704.30 / Production</b>

## VMware vCenter Server Editions

VMware vCenter Server provides unified management for vSphere environments and is a required component of a complete VMware vSphere deployment. One instance of vCenter Server is required to centrally manage virtual machines and their hosts and to enable all vSphere features. SnS is required for at least one year.

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PRODUCT TITLE	WHAT'S INCLUDED	LICENSE PRICE (US ONLY**)	1 YEAR SUPPORT & SUBSCRIPTION
<b>VMware vCenter Server Foundation</b> Powerful management tools for smaller vSphere environments looking to rapidly provision, monitor, and control virtual machines.	VMware vCenter Server 5 Foundation for vSphere up to 3 hosts (Per Instance)	<b>USD 2,915.25</b>	<b>USD 1,062.75 / Basic</b> <b>USD 1,257.75 / Production</b>
<b>VMware vCenter Server Standard</b> Large-scale management of VMware vSphere deployments for rapid provisioning, monitoring, orchestration, and control of virtual machines.	VMware vCenter Server 5 Standard for vSphere 5 (Per Instance)	<b>USD 9,740.25</b>	<b>USD 2,045.55 / Basic</b> <b>USD 2,435.55 / Production</b>

Prices do not include applicable sales tax and are subject to change.

### Technical Resources

The VMware Advantage  
(<http://www.vmware.com/virtualization/advantages/>)

Virtual Networking  
(<http://www.vmware.com/products/datacenter-virtualization/vsphere/features.html#network>)

Virtual Storage  
(<http://www.vmware.com/products/datacenter-virtualization/vsphere/features.html#storage>)

Virtualizing Enterprise Applications  
(<http://www.vmware.com/solutions/business-critical-apps/index.html>)

### How To Get It

Download Free Trial  
(<http://www.vmware.com/tryvmware.html>)

Contact Sales  
(<http://www.vmware.com/company/contact>)

Find a Partner (<http://www.vmware.com/partner-locator/>)

Buy VMware  
(<http://www.vmware.com/vmwarestore/>)

Get Volume Discount  
([http://www.vmware.com/landing\\_pages/vpp/benefits.html](http://www.vmware.com/landing_pages/vpp/benefits.html))

### Get Support

Downloads & Patches  
(<http://www.vmware.com/support/>)

Product Support Centers  
(<http://www.vmware.com/support/product-support/>)

Manage Licenses  
(<http://www.vmware.com/support/licensing/>)

Search the KnowledgeBase  
(<http://kb.vmware.com>)

### Other Links

Introduction to Virtualization  
(<http://www.vmware.com/virtualization/virtualization-basics/what-is-virtualization.html>)

Why Choose VMware?  
(<http://www.vmware.com/virtualization/why-choose-vmware.html>)

Cost Savings with Virtualization  
(<http://www.vmware.com/virtualization/cost-savings/index.html>)

Energy Efficiency with Virtualization  
(<http://www.vmware.com/virtualization/green->)

Virtual Security

(<http://www.vmware.com/technical-resources/virtualization-topics/security/>)

Script Automation

(<http://www.vmware.com/products/datacenter-virtualization/vsphere/automation.html>)

[it/index.html](#)

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